

# Compensation at a glance

RANK		AMBASSADOR	ACTIVE	CORAL	JADE	SAPPHIRE	RUBY	EMERALD	DIAMOND	BLUE DIAMOND	BLACK DIAMOND
QUALIFICATIONS	<b>CQV + PQV</b> Customer Qualifying Volume + Personal Qualifying Volume		80	80	150	150	150	150	150	150	150
	<b>GQV<sup>1</sup></b> Group Qualifying Volume				1,500	5,000	15,000	50,000	150,000	500,000	1,500,000
	<b>Personally Enrolled</b>			2 Active	2 Active	2 Active	2 Active	2 Active	2 Active	2 Active	2 Active
	<b>Legs</b>				2 Coral	2 Jade	2 Sapphire	4 Sapphire	7 Sapphire	5 Sapphire, 2 Diamond (7 legs)	3 Sapphire, 4 Diamond (7 legs)
PARADISE QUALIFIED BONUSES	<b>Paradise Qualified</b>	For all Ambassador ranks: Paradise Qualification is achieved by earning 500CQV in a single commissionable month.									
	<b>2x2 Team Bonus</b>	For all Ambassador ranks: 2x2 Matrix Bonus = \$100									
	<b>2x2 Team 50% Match<sup>2</sup></b>	For all Ambassador ranks: 2x2 Matrix 50% Match = \$50									
	<b>Coding Bonus</b>			\$10	\$10 up to \$20	\$20 up to \$40	\$20 up to \$60	\$10 up to \$70	\$10 up to \$80	up to \$80	up to \$80
	<b>Coding 50% Match<sup>2</sup></b>			\$5	\$5 up to \$10	\$10 up to \$20	\$10 up to \$30	\$10 up to \$35	\$10 up to \$40	up to \$40	up to \$40
	<b>Paradise Pack Overrides</b>									up to \$10	up to \$20
	<b>Car Bonuses<sup>3</sup></b>						\$300	\$400	\$600	\$800	\$1000
	<b>Global Pool Shares</b>									1 share	2 shares
	<b>Retail/Pref. Commissions<sup>4</sup></b>	10%-20%	10%-20%	10%-20%	10%-20%	10%-20%	10%-20%	10%-20%	10%-20%	10%-20%	10%-20%
	<b>Retail/Pref. Bonuses<sup>5</sup></b>		10%	20%	20%	20%	20%	20%	20%	20%	20%
<b>Fast Start Bonuses</b>	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	
<b>Level 1 Bonuses</b>		10%	20%	20%	20%	20%	20%	20%	20%	20%	
<b>Level 2 Bonuses</b>		10%	20%	20%	20%	20%	20%	20%	20%	20%	
<b>Level 3 Bonuses</b>				5%	5%	5%	5%	5%	5%	5%	
<b>Level 4 Bonuses</b>				5%	5%	5%	5%	5%	5%	5%	
<b>Level 5 Bonuses</b>					5%	5%	5%	5%	5%	5%	
<b>Leadership Infinity Bonuses<sup>6</sup></b>					2%	3%	4%	6%	6%	6%	
<b>Sapphire Generational Bonuses</b>					2% through 2 Sapphire Generations	2% through 2 Sapphire Generations	2% through 2 Sapphire Generations	2% through 2 Sapphire Generations	2% through 2 Sapphire Generations	2% through 2 Sapphire Generations	
<b>Diamond Generational Bonuses</b>							2% on 1st Diamond Generation	2% on 1st Diamond Generation; 1% on 2nd Diamond Generation	2% on 1st Diamond Generation; 1% on 2nd & 3rd Diamond Generation		
<b>Recognition Gifts<sup>3</sup></b>						Ruby Laptop Bag	Emerald Wakaya Watch	Diamond Jacket	TBA	TBA	

<sup>1</sup>Group Qualifying Volume (GQV) = sum of all Qualifying Volume (QV) in an organization, with no more than 50% coming from any one leg. <sup>2</sup>Matching Bonuses pay 50% to the enroller. <sup>3</sup>Must qualify for two consecutive months to achieve these bonuses. <sup>4</sup>Retail Commission is the difference between the Retail/Preferred price paid and the Wholesale (approximately 20% for Retail and 10% for Preferred). <sup>5</sup>Retail Bonuses are earned when total personal and customer orders are over 150 BV in a month. Retail Bonuses are paid on all BV exceeding 150 BV. <sup>6</sup>Leadership Infinity Bonus is paid differentially based on monthly paid ranks. For complete compensation details, see the Wakaya Perfection Perpetual Compensation Guide. The Perpetual Compensation Plan pays commissions and bonuses on volume from product sales. While meeting rank qualifications does initiate the bonuses outlined in this chart, there is no guarantee of success.