

Comp  
plan  
at a  
glance

WAKAYA

RANK		AMBASSADOR	ACTIVE	CORAL	JADE	SAPPHIRE	RUBY	EMERALD	DIAMOND	BLUE DIAMOND	BLACK DIAMOND	
QUALIFICATIONS	CQV Customer Qualifying Volume + Personal Qualifying Volume		80	80	150	150	150	150	150	150	150	
	GQV <sup>1</sup> Group Qualifying Volume				1,500	5,000	15,000	50,000	150,000	500,000	1,500,000	
	Personally Enrolled			2 \$50 Customers or 2 Active	2 Active	2 Active	2 Active	2 Active	2 Active	2 Active	2 Active	
	Legs				2 Coral	2 Jade or 3 Coral	2 Sapphire	4 Sapphire	7 Sapphire	5 Sapphire, 2 Diamond (7 legs)	3 Sapphire, 4 Diamond (7 legs)	
PARADISE QUALIFIED	Paradise Qualified <sup>2</sup>	For all Ambassador ranks: Paradise Qualification is achieved by earning 500CQV in a single commission-able month.										
	Pacesetter Bonuses <sup>3</sup>			Jr Pacesetter \$100 (Coral in 30 days + 1 Paradise Qualified)	Pacesetter \$400 (Jade in 60 days)	Pacesetter Pro \$1000 (Sapphire in 90 days)						
	Coding Bonus			up to \$15	up to \$30	up to \$60	up to \$90	up to \$105	up to \$120	up to \$120	up to \$120	
	Coding 50% Match <sup>4</sup>			up to \$7.50	up to \$15	up to \$30	up to \$45	up to \$52.50	up to \$60	up to \$60	up to \$60	
	Paradise Pack Overrides									up to \$10	up to \$20	
	1st Class Qrtly. Leader. Pool <sup>5</sup>	Given to Sapphire and higher ranks for new personally enrolled Paradise Qualified Ambassadors. A portion of all Paradise Qualification sales contribute to this quarterly bonus.										
	Car Bonuses <sup>6</sup>						\$300	\$400	\$600	\$800	\$1000	
	Global Pool Shares									1 share	2 shares	
	Retail/Pref. Commissions <sup>7</sup>	up to 20%	up to 20%	up to 20%	up to 20%	up to 20%	up to 20%	up to 20%	up to 20%	up to 20%	up to 20%	up to 20%
	Retail/Pref. Bonuses <sup>8</sup>		up to 10%	up to 20%	up to 20%	up to 22%	up to 23%	up to 24%	up to 26%	up to 26%	up to 26%	
Fast Start Bonuses	up to \$150	up to \$150	up to \$150	up to \$150	up to \$150	up to \$150	up to \$150	up to \$150	up to \$150	up to \$150	up to \$150	
Level 1 Bonuses <sup>9</sup>		10%	20%	20%	20%	20%	20%	20%	20%	20%	20%	
Level 2 Bonuses <sup>9</sup>		10%	20%	20%	20%	20%	20%	20%	20%	20%	20%	
Level 3 Bonuses <sup>9</sup>				5%	5%	5%	5%	5%	5%	5%	5%	
Level 4 Bonuses <sup>9</sup>				5%	5%	5%	5%	5%	5%	5%	5%	
Level 5 Bonuses <sup>9</sup>					5%	5%	5%	5%	5%	5%	5%	
Leadership Infinity Bonuses <sup>10</sup>					2% to next downline Sapphire	2% to next downline Sapphire	2% to next downline Sapphire	2% to next downline Sapphire	6% to next downline Sapphire	6% to next downline Sapphire	6% to next downline Sapphire	
Sapphire Generational Bonuses					2% through 2 Sapphire Generations	2% through 2 Sapphire Generations	2% through 2 Sapphire Generations	2% through 2 Sapphire Generations	2% through 2 Sapphire Generations	2% through 2 Sapphire Generations	2% through 2 Sapphire Generations	
Diamond Generational Bonuses								2% on 1st Diamond Generation	2% on 1st Diamond Generation; 1% on 2nd Diamond Generation	2% on 1st Diamond Generation; 1% on 2nd & 3rd Diamond Generation		
Recognition Gifts						Ruby Computer Briefcase	Emerald Wakaya Timepiece	Diamond Blazer	Blue Diamond Blazer	Black Diamond Blazer		

<sup>1</sup>Group Qualifying Volume (GQV) = sum of all Qualifying Volume (QV) in an organization, with no more than 60% coming from any one leg. <sup>2</sup>Promotional volume and qualifying volume from customer Paradise Pack sales are not included in the 500 CQV calculation. <sup>3</sup>Jr. Pacesetter requires personal enrollment of 2 ea. \$50 customers and 1 ea. Paradise Qualified Ambassador within 30 days of enrollment. QV and GQV requirements for Pacesetter and Pacesetter PRO is calculated off standard product QV (i.e., Double QV, etc.) and require timely rank advancement as indicated. <sup>4</sup>Matching Bonuses pay 50% to the enroller. <sup>5</sup>Sapphire Bonus Pool paid quarterly. Amount(s) based upon shares of the pool earned during each qualification period with a maximum of 10 shares to any Ambassador. <sup>6</sup>Initial Car Bonus payment predicated upon 2 consecutive month qualification at one of the ranks indicated. <sup>7</sup>Retail Commission is the difference between the Retail/Preferred price paid and the Wholesale (approximately 20% for Retail and 10% for Preferred). <sup>8</sup>Retail Bonuses are earned when total personal and customer orders are over 150 BV in a month. Retail Bonuses are paid on all BV exceeding 150 BV. <sup>9</sup>Level 1-5 commissions are paid as indicated on the first 150 BV for any Ambassador/Customer. Commissions on BV over 150 pays at the equivalent amount of the next level. Example: Over 150BV commissions for an individual Ambassador or Customer on Level 1 will pay at the Level 2 total commission rate. <sup>10</sup>Leadership Infinity Bonus is paid differentially based on monthly paid ranks. Compensation Plan pays commissions and bonuses on volume from product sales only. Success in this business requires hard work, dedication and good sales skills. The average participant in this business earns between \$500 and \$2,000 per year. Some earn less while some earn much more. For more information, see the complete Wakaya Perfection Compensation Guide and income disclosure statement.