# **♦** VASAYO™

### QUICK START GUIDE

Welcome to Vasayo! We are excited to have you join us on a path to better health and wellness through our incredible Vasayo products, innovative Rewards Plan, and community of people who share your zest for life!\*

#### **GETTING STARTED**

- **1. Place an Initial Order.** Get enough product to use yourself and to have extra to share.
- 2. Participate in the Loyalty Convenience
  Program (LCP). Remain Active with an optional recurring LCP order by ordering 80 or more CV of Vasayo products every 28 days. This helps ensure you will never miss a commission, and will keep the products you enjoy arriving on a regular schedule.
- 3. Download the Vasayo App. Available on iTunes and Google Play. Your login is the same as your VCloud username and password. Share videos, images, podcasts, and more from the app to your prospects. Be sure to make good use of this powerful tool!
- 4. Join Your Team's Facebook Page. This is a great way to stay connected with your sponsor (and team) and receive the latest promotions, recognition, and news.
- 5. Set up VWallet. Once you have earned at least \$10 USD in commissions, log into your VCloud (back office) and click Business > VWallet to set up your account and choose your options for receiving commissions earned.
- 6. Become a Qualified Brand Partner in Your First 48 Hours. Sponsor a new Brand Partner on your Left leg and another on your Right leg with an initial order of at least 80 CV, and get one Customer.

#### MANAGING YOUR BUSINESS

Replicated Website. Your Vasayo replicated website enables your customers and prospects to shop Vasayo products, learn more about the company, and join your team. Your replicated website URL is your Brand Partner username and ".vasayo.com"; for example, if your username is "johndoe" then your replicated website URL would be "johndoe.vasayo.com"

VCloud (Back Office). With VCloud you have everything you need to run your Vasayo business from the convenience of your smartphone or computer. VCloud combines all the modern luxuries of operating your business in the cloud with the benefits of the Vasayo Rewards Plan and social entrepreneurship opportunity. You can view commissions, run reports, check your order status, and more. Goto https://office.vasayo.com, log in with your username and password, and spend some time becoming familiar with your new best friend!

## TIPS TO LAUNCH YOUR VASAYO BUSINESS

Attend Vasayo View Events. Find a Vasayo View Open Event by visiting our Events Calendar at Vasayo.com > Opportunity > Events Calendar. These meetings are a great place to bring your prospects to learn about the products, opportunity, and exciting Vasayo community!

**Review the Vasayo "5 Pillars" Presentation.** This company and product overview presentation can be found in the Vasayo App (PDF section) or in the VCloud Document Library.

**Upline.** Save your sponsor's contact information in your phone, along with the contact information of the person who sponsored them.

**Samples.** Having product on hand is an excellent way to share the good news about Vasayo products with others and build a customer base to generate volume. Product and product samples are available for purchase in your VCloud back office.

"Place and Replace." For the serious prospect, give them a full-size bottle to try, and follow up with them in a few days. If they like the results, they can give you a bottle back after they sign up! Make sure you track who you place product with for easier follow-up.

Tip: Have enough product on hand to give some to each new Brand Partner. This helps to get them experiencing the benefits of the product while they're waiting for their first shipment to arrive. Once they receive their shipment, they can give you the product back.

#### **VCLOUD: OVERVIEW OF FEATURES**

**My Account.** You can update your personal information here.

**Set Leg Preference.** Choose where you'd like to place new enrollees by logging into VCloud and going to My Account > My Account Settings > Preferences. Here you can select your Leg preference to Left or Right. Or, choose "Lesser Leg" to automatically default to your Lesser Leg.

**Brand Partner Reports.** VCloud offers a variety of reports to support your Vasayo business, including reports for Volume, PET-V (personal enrollment tree volume), Rank and Volume Activity, and more.

**View My Tree.** Shows your tree view. Click left or right to see who is at the bottom of each side, and hold your cursor over a name to view individual information.

**Drill Downline Report.** Shows information for everyone you personally sponsored: rank, email, and phone number. Make sure everyone on this list is aware of the opportunity to participate in our convenient LCP (Loyalty Convenience Program).

**PET-V Report.** This report shows a list of your personally sponsored Brand Partners and their volume. Click on each name to see their personally sponsored Brand Partners and keep track of growth. Tip: You can select previous weeks, too!

Vasayo Pay Period. The commission week runs Tuesday (12:01 a.m. MT) to Monday (11:59 p.m. MT). Commissions are paid each Friday to those who qualify.

#### **USEFUL INFORMATION**

Vasayo Corporate Facebook Page

Facebook.com/Vasayo

Vasayo Leadership Conference Call

Saturdays at 10 a.m. (MT)

Dial: 1-801-448-0044 (no PIN required)

**Vasayo Brand Partner Support** 

support@vasayo.com

(801) 415-9888

**Product Questions** 

productquestions@vasayo.com

<sup>\*</sup> Success with and earnings from the Vasayo Rewards Plan depend solely on a Brand Partner's ability, skill, and personal application. Participation in the Rewards Plan and Loyalty Convenience Program are not required to become a Brand Partner. Product purchase is also not required.